# **Result Review | Pakistan Research**



PSX: HBL | Bloomberg: HBL PA | Reuters: HBL.PSX



REN # REP - 400 R

Syeda Khadija Tul Qubra syeda.khadija@akseerresearch.com

26 August 2024

# HBL: 2QCY24 EPS clocks in at PKR 9.81, up 11% YoY; DPS PKR 4.00

# **Habib Bank Limited**

HBL announced the 2QCY24 result today wherein the bank recorded an EPS of PKR 9.81, up 11% YoY. The bank declared a cash dividend of PKR 4.0/sh, taking the payout for 1HCY24 to PKR 8.0/sh.

- Net interest income remained flattish at PKR 61.0bn (+5% YoY) for 2QCY24. Interest expense accelerated at a faster pace (up by 32% YoY) to PKR 148.2bn, versus interest income which increased by 23% YoY to PKR 209.2bn.
- Non-interest income increased by 25% YoY to PKR 19.4bn on the back of a notable increase in FX income by 2.7x YoY to PKR 2.1bn.
- HBL booked a provision of PKR 6.4bn, versus PKR 2.8bn in SPLY (up by 2x YoY) due to a significant increase in domestic NPLs which induced a higher credit loss allowance.
- Admin expenses for 2QCY24 increased by 13% YoY to PKR 46.2bn, translating into a cost-income ratio of 57% versus 55% in 2QCY23.
- Effective tax rate clocked in at 49% in 2QCY24, compared to 56% in SPLY.
- We have a 'BUY' rating on the scrip with Dec-24 price target of PKR 159/sh, providing an upside of 23% along with a dividend yield of 12%.

Financial Highlights (PKR mn)	2QCY23	2QCY24	YoY	1HCY23	1HCY24	YoY
M/up Earned	170,646	209,240	23%	319,197	407,554	28%
M/up Expense	112,534	148,211	32%	205,242	285,988	39%
Net Interest Income	58,112	61,029	5%	113,955	121,566	7%
Non-Interest Income	15,504	19,359	25%	24,081	39,526	64%
Total Provisions	2,822	6,449	129%	5,999	10,098	68%
Admin Expenses	40,787	46,205	13%	80,527	93,146	16%
Profit Before Tax	30,007	27,735	-8%	51,509	57,848	12%
Tax	16,924	13,721	-19%	25,169	28,791	14%
Profit After Tax	13,083	14,013	<b>7</b> %	26,340	29,057	10%
EPS	8.86	9.81	-	17.86	20.18	-
DPS	2.00	4.00	-	3.50	8.00	-

Source: Company Accounts, Akseer Research

<b>Key Financial Ratios</b>	CY21A	CY22A	CY23A	CY24E	CY25F	CY26F
EPS	23.9	23.2	39.3	39.7	38.0	39.9
EPS Growth	13.4%	-2.7%	69.3%	1.0%	-4.3%	4.9%
DPS	7.5	6.8	9.8	15.8	15.3	19.8
BVPS	190.6	192.3	247.6	284.1	297.2	327.4
PER	4.9	5.0	2.9	2.9	3.0	2.9
Dividend Yield	5.8%	5.3%	7.6%	12.2%	11.9%	15.3%
P/B	0.7	0.7	0.5	0.5	0.4	0.4
ROE	13.0%	12.1%	17.9%	14.9%	13.1%	12.8%

Source: Company Accounts, Akseer Research

Key Data	
PSX Ticker	HBL
Target Price (PKR)	159
Current Price (PKR)	129
Upside/(Downside) (%)	+23%
Dividend Yield (%)	12%
Total Return (%)	35%
12-month High (PKR)	149
12-month Low (PKR)	90
Outstanding Shares (mn)	1,467
Market Cap (PKR mn)	194,358

Source: Company Accounts, Akseer Research

# | Result Review | Pakistan Research





#### **Valuation Basis**

Our PT for HBL has been computed using the dividend discounting method, with Justified P/B for the calculation of the terminal value. We have used sustainable ROE of 14% to arrive at exit P/B, along with a risk-free rate of 15%, a beta of 1.0, and a market risk premium of 6% to arrive at a cost of equity of 21%.

#### **Investment Thesis**

We have a Buy recommendation on the stock based on our Dec-24 PT of 159/sh. Our price target provides a capital upside of 23% along with a dividend yield of 12%. Our investment case on HBL is based on (1) NIMs expansion on the back of strong balance sheet growth, (2) balance sheet positioned to benefit from monetary easing.

#### **Risks**

Key risks to our investment thesis are 1) cost-to-income ratio remains elevated longer than anticipated, 2) higher-than-expected decline in the interest rates 3) lower-than-anticipated growth in advances and deposits, and 4) a higher-than-anticipated increase in NPLs.

#### **Company Description**

Founded in 1947 and privatized in 2004, Habib Bank Limited (HBL) is the largest bank in Pakistan, engaged in commercial banking services both in the country and overseas. The bank operates through an extensive network of 1,728 branches, including 408 Islamic banking branches, and 30 branches outside Pakistan. The Aga Khan Fund for Economic Development S.A. (AKFED) is the majority shareholder in the bank.

#### **Financial Highlights - HBL**

Income Statement (PKR mn)	CY21A	CY22A	CY23A	CY24E	CY25F	CY26F	
Mark-up/interest earned	262,254	436,101	712,345	801,159	718,706	653,202	
Mark-up/interest expensed	130,835	270,538	470,212	547,737	464,352	382,945	
Net interest income	131,419	165,563	242,133	253,423	254,354	270,257	
Non-interest income	36,311	46,732	57,451	77,461	86,312	90,459	
Provision charged	8,087	8,482	13,266	15,490	16,786	14,259	
Operating expenses	97,615	126,783	172,767	198,819	212,849	229,979	
Profit after tax	35,022	34,070	57,676	58,252	55,776	58,513	
Source: Company Accounts, Akseer Research							
Balance Sheet (PKR mn)	CY21A	CY22A	CY23A	CY24E	CY25F	CY26F	
Cash & treasury balances	441,252	296,015	547,529	368,289	400,842	436,481	
Investments	1,948,956	1,948,801	2,562,299	2,730,478	2,963,654	3,198,223	
Advances	1,507,047	1,782,498	1,861,345	2,079,659	2,272,700	2,518,203	
Operating fixed assets	111,307	132,294	164,615	144,516	147,137	149,759	
Other assets	308,906	479,198	398,561	369,078	387,833	418,366	
<b>Total Assets</b>	4,317,468	4,638,806	5,534,348	5,692,019	6,172,166	6,721,030	
Borrowings from FIs	436,258	583,771	665,043	692,985	754,239	821,297	
Deposits	3,381,998	3,469,342	4,142,352	4,316,397	4,697,931	5,115,614	
Other liabilities	215,526	300,671	360,933	262,740	280,498	299,857	
<b>Total Liabilities</b>	4,033,782	4,353,784	5,168,328	5,272,121	5,732,668	6,236,768	
Equity	283,686	285.022	366.021	419.898	439,498	484,262	

4.638.806

5,534,348

5,692,019

6.721.030

6.172.166

Source: Company Accounts, Akseer Research

4,317,468

**Total Liabilities & Equity** 

# | Result Review | Pakistan Research





#### **Disclaimer**

This report has been prepared and marketed jointly by Akseer Research (Pvt) Limited and Alpha Capital (Pvt) Limited, hereinafter referred jointly as "JV" and is provided for information purposes only. Under no circumstances this is to be used or considered as an offer to sell or solicitation of any offer to buy. While reasonable care has been taken to ensure that the information contained therein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. From time to time, the JV and/or any of their officers or directors may, as permitted by applicable laws, have a position, or otherwise be interested in any transaction, in any securities directly or indirectly subject of this report. This report is provided only for the information of professionals who are expected to make their own investment decisions without undue reliance on this report. Investments in capital markets are subject to market risk and the JV accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. In particular, the report takes no account of the investment objectives, financial situation and particular needs of investors, who should seek further professional advice or rely upon their own judgment and acumen before making any investment. The views expressed in this report are those of the JV's Research Department and do not necessarily reflect those of the JV or its directors. Akseer Research and Alpha Capital as firms may have business relationships, including investment--banking relationships, with the companies referred to in this report. The JV or any of their officers, directors, principals, employees, associates, close relatives may act as a market maker in the securities of the companies mentioned in this report, may have a financial interest in the securities of these companies to an amount exceeding 1% of the value of the securities of these companies, may serve or may have served in the past as a director or officer of these companies, may have received compensation from these companies for corporate advisory services, brokerage services or underwriting services or may expect to receive or intend to seek compensation from these companies for the aforesaid services, may have managed or co-managed a public offering, take-over, buyback, delisting offer of securities or various other functions for the companies mentioned in this report.

All rights reserved by the JV. This report or any portion hereof may not be reproduced, distributed or published by any person for any purpose whatsoever. Nor can it be sent to a third party without prior consent of the JV. Action could be taken for unauthorized reproduction, distribution or publication.

# **Valuation Methodology**

To arrive at our 12-months Price Target, the JV uses different valuation methods which include: 1). DCF methodology, 2). Relative valuation methodology, and 3). Asset-based valuation methodology.

# **Ratings Criteria**

JV employs a three-tier ratings system to rate a stock, as mentioned below, which is based upon the level of expected return for a specific stock. The rating is based on the following with time horizon of 12-months.

RatingExpected Total ReturnBuyGreater than or equal to +15%HoldBetween -5% and +15%SellLess than or equal to -5%

Ratings are updated to account for any development impacting the economy/sector/company, changes in analysts' assumptions or a combination of these factors.

### **Research Dissemination Policy**

The JV endeavors to make all reasonable efforts to disseminate research to all eligible clients in a timely manner through either physical or electronic distribution such as email, fax mail etc.

#### **Analyst Certification**

The research analyst, denoted by 'AC' on the cover of this report, has also been involved in the preparation of this report, and is a member of JV's Equity Research Team. The analyst certifies that (1) the views expressed in this report accurately reflect his/her personal views and (2) no part of his/her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

#### **Contact Details**



Akseer Research (Pvt) Limited
1st Floor, Shaheen Chambers, KCHS block 7 & 8,
off. Shahrah-e-Faisal
T: +92-21-34320359 -60

E: info@akseerresearch.com



Alpha Capital (Pvt) Limited 3rd Floor, Shaheen Chambers, A-4 Central Commercial Area, KCH Society, Block 7 & 8, Near Virtual University, Karachi T: +92-21-38694242

E: info@alphacapital.com.pk



www.jamapunji.pk